

Curriculum Vitae

AGNIESZKA ALEKSANDRA WASILEWSKA-SEMAIL – President of the Management Board

Education

- 1995-1996: Katolieke Universiteit Leuven, Belgium
post-graduate programme at the Faculty of Law, specialisation: international tax and commercial law, LL.M (Master of Laws)
- 1991-1995 Faculty of Law and Administration of the University of Warsaw, specialisation:
European law, *summa cum laude* graduate
Simultaneously, she studied finance and banking at Wyższa Szkoła Handlowa under an individualised study programme.

EMPLOYMENT RECORD

- Jun 2007-Sep 2014: **PKO Bank Polski S.A.**, Warsaw
- Jul 2011-Sep 2014: Head of Strategic Client Division and Corporate Sales Division
Key responsibilities: relations with corporate client, including TOP500 businesses, supervision of the bank's corporate distribution network (7 macroregions, 32 Regional Corporate Centres and the head office departments responsible for relations with the public sector and strategic clients), financial performance and corporate asset and liability portfolio (approx. 40 billion business loans), direct participation in arranging financing for the largest power generation projects in Poland (Kozienice, Opole, Jaworzno) and the restructuring of Polimex-Mostostal S.A.
 - Jul 2007-Jun 2011: Head of Transaction Banking Division
Key responsibilities: establishing and managing the Transaction Banking Division, developing transaction products for corporate clients, establishing a corporate contact centre, separating and managing corporate operations, taking direct part in the structuring and implementation of the largest transactions on the market (e.g. a mass payment solution for the Polish Social Security Institution (ZUS)).
- Apr 2006-May 2007: **Bank Handlowy w Warszawie S.A.** (Citigroup), Warsaw
Executive Director for Alternative Distribution Channels/Cash Management
Key responsibilities: managing product development and implementations for corporate and strategic clients of the bank and the Citi Group, effectiveness reviews of external distribution channels and selected M&A projects, managing a project to change the cash transactions outsourcing model
- Feb 2005-Mar 2006: **ING Bank Śląski S.A.** (ING Group), Warsaw
Head of Corporate Product Development Department
Key responsibilities: management reorganisation of corporate and strategic client product development, implementation of a new sales concept for trade financing products as part of ING Commercial Finance integration, IT project management (e.g. implementation of an e-banking platform for -ING Group clients, international cash pooling, global credit limit management)

- Jul 2002-Jan 2005: **Kredyt Bank S.A.** (KBC Group), Warsaw
- Sep 2003-Jan 2005: Head of Payments Division
 - Jul 2002-Aug 2003: Head of Cash Management Department
- Key responsibilities: managing the bank's transactions, establishing standards for domestic and cross-border settlements, managing restructuring projects for transactions (including cash transaction outsourcing, centralisation of domestic and foreign payments), IT project management (e.g. implementation of a cash management system, a front-end and back-end international payment solution, a mass payment solution)
- Feb 2002-Jun 2002 **ING Bank Śląski S.A.** (ING Group), Warsaw
Acting Head of Cash Management Department/Head of Cash Management Product Department
- Jul 1996-Jan 2002 **Bank Brussels Lambert S.A.** (ING Group), Brussels, Belgium
- Jan 2000-Jan 2002: Head of European Business Desk Poland
 - Jan 1997-Dec 1999: Area Manager, International Banking Department, Head Office, Brussels
 - Jul-Dec 1996: internship at the Investment Banking, Corporate Banking and International Banking Departments at the Head Office in Brussels

Other roles and positions:

- Member of the supervisory boards of PKO Faktoring S.A., PKO Leasing S.A., eService S.A., and Krajowa Izba Rozliczeniowa S.A. (national clearing house)
- Member of the Credit Committee of PKO Bank Polski S.A.
- Member of the Operational Risk Committee of Kredyt Bank S.A.

Conferences Ms Wasilewska-Semail participated in

over the last three years:

- 2014 – Speaker at the 3rd CFO Congress of Listed Companies, SEG, Jachranka, Poland
- 2013 – Speaker at the 3rd Corporate Banking Forum, GLC, Vienna, Austria
- 2013 – Speaker at the 2nd CFO Congress of Listed Companies, SEG, Jachranka, Poland
- 2012 – Panellist at the Real Estate Market Conference, Warsaw, Poland
- 2012 – Panellist (conventional power generation projects) at the European Economic Congress, Katowice, Poland
- 2012 – Panellist (construction sector) at the 'We Change Polish Industry' Forum, Warsaw, Poland
- 2012 – Speaker at the 1st CFO Congress of Listed Companies, SEG, Jachranka, Poland
- 2011 – Speaker (power generation) at the 'We Change Polish Industry' Forum, Warsaw, Poland
- 2011 – Speaker at the 1st Corporate Banking Forum, GLC, Budapest, Hungary
- 2011 – Speaker at the 6th Corporate Banking Conference, Fleming Group, Prague, Czech Republic
- 2011 – Speaker at the 3rd Edition of the 'CFO of the Year' Conference, Forbes, Poznań, Gdańsk, Kraków, and Warsaw, Poland
- 2011 – Speaker at the 5th Corporate Banking Conference, Fleming Group, Bratislava, Slovakia

Other skills

Languages: fluent command of English, Dutch, French